

FOI 202218553: DIGEST OF INFORMATION TO BE RELEASED

FOI Sections:

Section 40 – Personal Information

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1 Email: 02-03 Nov 2021: 'Re: BP & DIT - Hydrogen/CCS Champion Workshop - green hydrogen project in Egypt'

From: <Redacted>@fcdo.gov.uk>

Sent: 03 November 2021 13:41

To: <Redacted>@trade.gov.uk>; <Redacted>@se1.bp.com>; <Redacted>@uk.bp.com>;

<Redacted>@uk.bp.com>; <Redacted>@bp.com>; <Redacted>@trade.gov.uk>;

<Redacted>@trade.gov.uk>; <Redacted>@beis.gov.uk>; <Redacted>@fcdo.gov.uk>;

<Redacted>@beis.gov.uk>; <Redacted>@ukexportfinance.gov.uk>; <Redacted>@beis.gov.uk

Cc: <Redacted>@beis.gov.uk>; <Redacted>@trade.gov.uk>; <@bp.com>; <Redacted>@uk.bp.com>;

<Redacted>@trade.gov.uk>; <Redacted>@ukexportfinance.gov.uk>; <Redacted>@fcdo.gov.uk>;

<Redacted>@ukexportfinance.gov.uk

Subject: RE: BP & DIT - Hydrogen/CCS Champion Workshop - green hydrogen project in Egypt

Hello Everyone

<Redacted>, thanks for the introductions

<Redacted>, Pleased to e-meet you. Happy to have a call to discuss further.

Kind Regards

<Redacted>



British Embassy
Cairo
Redacted>

<Redacted>

UK Department for International Trade | 7 Ahmed Ragheb Street, Garden
City

<Redacted>

<Redacted>

<Redacted>

gov.uk/dit | great.gov.uk | DIT Twitter | DIT LinkedIn | Ready To Trade

From: <Redacted>@ukexportfinance.gov.uk>

Sent: 02 November 2021 18:15

To: <Redacted>@trade.gov.uk>; <Redacted>@se1.bp.com>; <Redacted>@uk.bp.com>;
<Redacted>@uk.bp.com>; <Redacted>@bp.com>; <Redacted>@trade.gov.uk>;
<Redacted>@trade.gov.uk>; <Redacted>@beis.gov.uk>; <Redacted>@fcdo.gov.uk>;
<Redacted>@beis.gov.uk>; <Redacted>@ukexportfinance.gov.uk>; <Redacted>@beis.gov.uk

Cc: <Redacted>@beis.gov.uk>; <Redacted>@trade.gov.uk>; <Redacted>@bp.com>;
<Redacted>@uk.bp.com>; <Redacted>@trade.gov.uk>; <Redacted>@fcdo.gov.uk>;
<Redacted>@ukexportfinance.gov.uk>; <Redacted>@fcdo.gov.uk

Subject: Re: BP & DIT - Hydrogen/CCS Champion Workshop - green hydrogen project in Egypt

Many thanks, <Redacted>. I've looped in <Redacted> and <Redacted> from UKEF who I know you and <Redacted> are working alongside on this early stage opportunity just in case <Redacted> sees merit in a call.

Best

<Redacted>

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From: <Redacted>@trade.gov.uk>

Sent: Tuesday, November 2, 2021 4:55 pm

To: <Redacted>; <Redacted>, <Redacted>, <Redacted> (Trade); <Redacted> (Trade); <Redacted> (BEIS); <Redacted>; <Redacted> (BEIS); <Redacted>; <Redacted> (CCUS)

Cc: <Redacted> (Trade, Europe and Analysis); <Redacted>, <Redacted> (Trade); <Redacted>;
<Redacted>; <Redacted>; <Redacted> (Trade); <Redacted>

Subject: RE: BP & DIT - Hydrogen/CCS Champion Workshop - green hydrogen project in Egypt

Hi <Redacted>,

Following up on <Redacted> email below, I'm sharing further details on the \$4 billion planned **green hydrogen project** in Egypt, for which they are keen on UK involvement. I've summed up the details we have below. I've also copied <Redacted>, to flag your interest:

- The project is **export- focused**, i.e., produced hydrogen will be transported from North Gargoub port (most likely location) to Europe by ship, with long-term plans to build a dedicated pipeline in the Mediterranean Sea.
- An area of more than 7,000 sq. km is allocated for renewable energy production projects in Egypt, from which it can produce about 90,000 megawatts (MW). The Ministry is looking to implement projects to produce green hydrogen within three years. This will take place according to the strategy approved by the ministry until 2035, by which it will have added hydrogen as a source of obtaining clean energy. Keeping in line with the goal set by the Ministry of Electricity to produce 42% energy for the country from renewable sources by 2035, the hydrogen project is expected to raise the total to 20%, which is a year ahead of its schedule.
- The Egyptian government formed a high-level committee to include the Ministry of Electricity as well as other ministries and government entities to develop a strategy for green hydrogen production strategy as Egypt is keen to be one of the producing countries due to its distinct climate. Egypt is aware that Europe, Japan, China and other countries are interested to get green hydrogen from Egypt as the potential for sun, wind in Egypt is huge, the price per kilowatt/hour also is much lower than other countries, and it will be more feasible in Egypt.
- The project is **currently in the feasibility studies stage**, in consultation with the Sovereign Fund of Egypt (one of the key investors) and a group of related ministries, and is expected to progress rapidly, as it is being pushed by President Sisi.
- **The responsible Ministry has already received several Expressions of Interest from international companies** including Siemens, Thyssenkrupp Industrial Solutions (Germany), DEME (Belgian consortium; DEME - Dredging, Environmental and Marine Engineering Group; Fluxys; and Port of Antwerp), and Phelan Energy Group (Ireland). The offers submitted to the ministry include a reliance on solar and wind energies to produce green hydrogen
- A high-level committee was formed to study the offers submitted by each company separately. The committee features representatives from: the Egyptian Electricity Holding Company (EEHC); the Egyptian Electricity Transmission Company (EETC); and the New and Renewable Energy Authority (NREA). After the completion of the report to be issued by the committee, a consultation will be made regarding the technical, financial, and legal details of the projects. The committee will then send a detailed report to the Minister of Electricity to decide on these offers.
- As hydrogen is a very new area for Egypt, the Egyptian Electricity Holding Co. (leading on the project) doesn't have clear specifications for the project and are keen to receive EoIs from experienced foreign developers.
- A letter of intent was signed between Siemens and the EEHC to implement a 100MW pilot project for generating Green Hydrogen from renewable electric power using EPC + Finance system.
- <Redacted> is in close contact with the Chairman of the Egyptian Electricity Regulatory Authority, who advised her to encourage UK companies to put forward their letters of interest and capabilities ASAP – even if it does not include the offtake agreement – to highlight UK capabilities.
- **Lekela Power**, a company with significant investments in Egypt, expressed an initial interest in partnering with other UK companies for this project and are keen to link up to discuss how to take forward this project.

UK companies interested in this project will need to put together the following to be presented to EEHC:

- Letter of interest including full capabilities and company overview

- <Redacted> can make relevant initial introductions to the EEHC Chairman and follow up on the submitted proposal.

Happy to arrange a call with <Redacted> if you'd like to discuss this further.

Kind regards,
<Redacted>

<Redacted>

Department for International Trade | Old Admiralty Building | London | SW1A 2DY
<Redacted>@trade.gov.uk
gov.uk/dit | Export Opportunities | DIT Twitter | Business is GREAT Facebook

2 Email: 06 Nov 2021: 'BP meeting with HMA'

From: <Redacted>@fcdo.gov.uk>
Sent: 06 November 2021 08:14
To: <Redacted>@fcdo.gov.uk>
Cc: <Redacted>@fcdo.gov.uk>
Subject: BP meeting with HMA

Hi <Redacted>

Yesterday Gareth and I met <Redacted> of BP at the Polo event and he said there was a letter sent sometime back requesting a meeting with HMA. He is travelling to UAE next week so he is keen to have the meeting end November, early December.

Gareth asked me to follow-up with you to kindly find a date and get back to <Redacted>. Grateful if you can kindly pursue. Let me know if you need any help.

Thanks

<Redacted>

<Redacted>
UK Department for International Trade | 7 Ahmed Ragheb Street, Garden City

<Redacted>@fco.gov.uk
<Redacted>
<Redacted>
gov.uk/dit | great.gov.uk | DIT Twitter | DIT LinkedIn | Ready To Trade

3 Email: 06 Nov 2021: 'RE: Brief on <Redacted> Meeting with HMA'

From: <Redacted>@fcdo.gov.uk>
Sent: 06 November 2021 14:08
To: <Redacted>@fcdo.gov.uk>
Cc: Gareth Bayley (Sensitive) <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>;

<Redacted>@fcdo.gov.uk>

Subject: RE: Brief on <Redacted> Meeting with HMA

Super thanks <Redacted> You'll see I've also suggested you and I try to see them in London in a week's time.

<Redacted>

<Redacted>

<Redacted>

<Redacted>

From: <Redacted>@fcdo.gov.uk>

Sent: 06 November 2021 08:40

To: <Redacted>@fcdo.gov.uk>

Cc: Gareth Bayley (Sensitive) <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>;

<Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>;

<Redacted>@fcdo.gov.uk>

Subject: RE: Brief on <Redacted> Meeting with HMA

Hi <Redacted>

Good Morning

I had a quick call with <Redacted> of LSBP on Thursday and he informed me that at the moment LSBP are not focussing on the Egyptian market until the renewable energy regulations review is finalised and issued due to the market access barrier there. They recommended we speak to BP direct on the green hydrogen opportunity

I also had a brief chat yesterday with <Redacted> of BP in Egypt - and he said yes they are looking at the green hydrogen opportunity in Egypt but have not yet put together any proposal. He is meeting the Ambassador sometime at the end of the month and we will be able to get an update on that. We will let you know the meeting date/time in case you would like to join

Kind Regards

<Redacted>



British Embassy
Cairo

<Redacted>

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<Redacted> | <Redacted>

UK Department for International Trade | 7 Ahmed Ragheb Street, Garden
City

<Redacted> | <Redacted> | <Redacted>

<Redacted>@fco.gov.uk

<Redacted>

4 Email: 06 Nov 2021: 'RE: Green Hydrogen proposition'

From: <Redacted>@fcdo.gov.uk>

Date: Saturday, 6 November 2021 at 08:41

To: <Redacted>@fcdo.gov.uk>

Cc: <Redacted>@fcdo.gov.uk>, <Redacted>@trade.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@trade.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@trade.gov.uk>, <Redacted>@trade.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@ukexportfinance.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@fcdo.gov.uk>, <Redacted>@fcdo.gov.uk>

Subject: RE: Green Hydrogen proposition
<Redacted> et All

To add to what <Redacted> said.. Yes, not only the Germans, Norwegians, Belgians but also add to this the Italians (ENI) have all come forward with the complete solution as well as the off-taker which is a key requirement for the Egyptian Government. As the current stage they are all doing small pilot projects of 100-200MW. Worth mentioning that all these companies are backed by their governments in all the agreements done. Orascom as well is doing a 50MW pilot project as the first and only Egyptian investor

I had a brief chat yesterday with <Redacted> of BP in Egypt and he said yes they are looking at the green hydrogen opportunity in Egypt but have not yet put together any proposal. He is meeting us at the end of the month to be introduced to the Ambassador and we will be able to get an update on that.

Kind Regards

<Redacted>



British Embassy
Cairo

<Redacted>

gov.uk/dit | great.gov.uk | DIT Twitter | DIT LinkedIn | Ready To Trade

<Redacted>

UK Department for International Trade | 7 Ahmed Ragheb Street, Garden City

<Redacted>

<Redacted>@fco.gov.uk

<Redacted>

5 Email: 08 Nov 2021: 'FW: Prosperity - Mada Masr - When You Read To The End...'

From: <Redacted>@fcdo.gov.uk>

Sent: 08 November 2021 07:10

To: <Redacted>@fcdo.gov.uk>

Subject: FW: Prosperity - Mada Masr - When You Read To The End...

Hello dear,

Can you speak to BP about this bid and let me know.

Thanks,

<Redacted>

From: Gareth Bayley (Sensitive) <Redacted>@fco.gov.uk>

Sent: 08 November 2021 08:30

To: <Redacted>@fco.gov.uk>; <Redacted>@fco.gov.uk>; <Redacted>@fco.gov.uk>

Cc: <Redacted>@fco.gov.uk>; <Redacted>@fco.gov.uk>; <Redacted>@fco.gov.uk>

Subject: Prosperity - Mada Masr - When You Read To The End...

Two juicy bits (although bonds looks like it might be recycled news). I thought we thought BP were being a bit slow in getting into hydrogen?

- BP, Eni, General Electric and ThyssenKrupp have all bid to establish hydrogen plants in Egypt. The bids are worth a collective \$2 billion and concern facilities that would produce both green and blue forms of hydrogen. According to a high-ranking official in the Egyptian government, Some bids were accompanied by financing offers from European banks, including the German development bank the KfW, the European Investment Fund, and the International Finance Corporation - [Attaqa](#)

Egypt's private sector plans to issue \$120–200 million in corporate green bonds, Planning Minister Hala al-Saeed said during COP26 climate summit in Glasgow. The issuance would mark Egypt's second corporate green bond issuance. In July, the Commercial International Bank was the first in Egypt to issue corporate bonds, completing a \$100 million sale of the securities. The sale was initially capped at \$65 million, but the bank raised the size on the back of strong demand from the International Finance Corporation which snapped up the entire issuance - [Yum7](#)

Gareth Bayley

British Ambassador to Egypt

Attachment related to Email: 08 Nov 2021: 'FW: Prosperity - Mada Masr - When You Read To The End...'

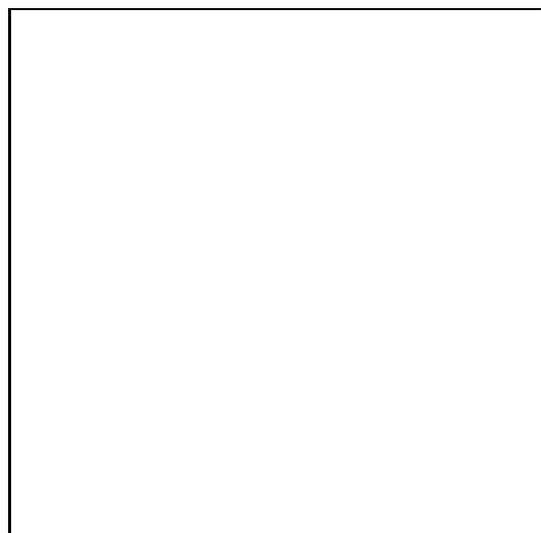
From: Mada Morning Digest <digest@madamasr.com>

Sent: 08 November 2021 07:24

To: Gareth Bayley (Sensitive) <Redacted>@fco.gov.uk>

Subject: Nov 8. Shoukry in DC, IDF blacklists 6 Palestinian rights groups

- Donation boxes will be removed from mosques across the country within the next 10 days after the Endowments Ministry announced a ban on cash donations. People will now transfer money to bank accounts belonging to mosques, ministry undersecretary Ayman Abu Omar told said on the Al-Hekaya TV program last night, explaining that the ministry also has two accounts at the central bank: one for charitable donations and another for the Mosque Building Fund into which people are also able to donate. The ministry has not explicitly stated if or how people without bank



accounts can continue to donate
donate - [Al-Masry Al-Youm](#)

- BP, Eni, General Electric and ThyssenKrupp have all bid to establish hydrogen plants in Egypt. The bids are worth a collective \$2 billion and concern facilities that would produce both green and blue forms of hydrogen. According to a high-ranking official in the Egyptian government, Some bids were accompanied by financing offers from European banks, including the German development bank the KfW, the European Investment Fund, and the International Finance Corporation - [Attaqa](#)
- Egypt's private sector plans to issue \$120–200 million in corporate green bonds, Planning Minister Hala al-Saeed said during COP26 climate summit in Glasgow. The issuance would mark Egypt's second corporate green bond issuance. In July, the Commercial International Bank was the first in Egypt to issue corporate bonds, completing a \$100 million sale of the securities. The sale was initially capped at \$65 million, but the bank raised the size on the back of strong demand from the International Finance Corporation which snapped up the entire issuance - [Youm7](#)

6 Email: 02 Dec 2021: 'RE: Follow up'

From: <Redacted>@fcdo.gov.uk>

Sent: 02 December 2021 15:11

To: <Redacted>@globeleq.com>; <Redacted>@fcdo.gov.uk>; @fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@globeleq.com>; <Redacted>@globeleq.co.za>; <Redacted>@globeleq.com

Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@trade.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@globeleq.co.za>

Subject: RE: Follow up

<Redacted>,

As billed I spoke to the BP hydrogen team earlier and they'd be keen to connect with you on both South Africa and Egypt. I suggest you reach out to <Redacted>@bp.com). She is specifically

hydrogen but would be able to link you across to the wider renewables leadership too. Meanwhile we're working on ideas to frame efforts in both markets. Let's touch base again soon.

Best wishes

<Redacted>

<Redacted>

<Redacted>

<Redacted>

7 Email: 05 Dec 2021: 'RE: <Redacted>, BP - Condolences'

From: Gareth Bayley (Sensitive) <redacted>

Sent: 05 December 2021 15:33

To: <Redacted>@fcdo.gov.uk; <Redacted>@fcdo.gov.uk; <Redacted>@fcdo.gov.uk

Cc: <Redacted>@fcdo.gov.uk; <Redacted>@fcdo.gov.uk

Subject: RE: <Redacted>, BP - Condolences

Thanks, <Redacted>. I have sent him a WhatsApp condolence now.

Gareth Bayley

British Ambassador to Egypt

From: <Redacted>@fcdo.gov.uk

Sent: 05 December 2021 15:56

To: Gareth Bayley <Redacted>@fcdo.gov.uk; <Redacted>@fcdo.gov.uk;
<Redacted>@fcdo.gov.uk

Cc: <Redacted>@fcdo.gov.uk; <Redacted>@fcdo.gov.uk

Subject: <Redacted>, BP - Condolences

Dear All

I just wanted to inform you that <Redacted> BP) father passed away Wednesday and condolences are today at 5pm in Police Mosque in Tagamo El Awal, New Cairo. His PA regrets for any events taking place this week.

I have only just learned and his PA is aware that we may not be able to attend the condolences today. His mobile number is <Redacted> in case you wish to call/text him for condolences.

Thanks

<Redacted>

<Redacted>

8 Email: 07-09 Feb 2022: 'RE: BP&Shell'

From: <Redacted>@fcdo.gov.uk

Sent: 09 February 2022 11:47

To: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: RE: BP& Shell

Thanks <Redacted> so much

Sunday 20 Feb: 1400: BP
Monday 21 Feb: 1400: Shell

Let me know if this works.

<Redacted> British Embassy Cairo |
British Embassy | 07 Ahmed Ragheb street | Garden City | Cairo | <Redacted> |
<Redacted>@fcdo.gov.uk
UK in Egypt: GOV.UK | Facebook | Twitter | Youtube | Flickr



From: <Redacted>@fcdo.gov.uk>
Sent: 09 February 2022 13:21
To: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: RE: BP& Shell

Hi <Redacted>

Both BP and Shell cannot make it during the EGYPS as their senior officials are arriving Sunday night and will be all the time at the EGYPS

Please provide me with couple of options for the week starting 20 Feb

Kind Regards

<Redacted>

<Redacted> British Embassy, Cairo
UK Department for International Trade <Redacted>
<Redacted>
From: <Redacted>i@fcdo.gov.uk>
Sent: 08 February 2022 12:50
To: <Redacted>l@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: RE: BP& Shell

Thanks <Redacted>

It will be BP, Bechtel and Shell. Not Unilever

<Redacted> can you work with contacts at BP & Shell to see if we can get Country Directors (<Redacted> and <Redacted>) and someone visiting from their senior leadership team for coffee at residence from 2 onwards on Sunday.

Bechtel already indicated they are free from 2.30 onwards.

Thanks very much

<Redacted>

From: <Redacted>@fcdo.gov.uk>
Sent: 08 February 2022 10:44
To: <Redacted>@fcdo.gov.uk>
Subject: RE: BP& Shell

Hi <Redacted>

I have Sunday 13 Feb free starting 1400 and I can fit Unilever, BP and Shell. I think 45 min for each? Let me know order and will fit them in.

Thanks,
<Redacted>

<Redacted> | **British Embassy Cairo** |
British Embassy | 07 Ahmed Ragheb street | Garden City | Cairo |
<Redacted> | <Redacted>@fcdo.gov.uk
UK in Egypt: GOV.UK | Facebook | Twitter | Youtube | Flickr



From: <Redacted>@fcdo.gov.uk>
Sent: 07 February 2022 16:42
To: <Redacted>@fcdo.gov.uk>
Subject: Re: BP& Shell

What is his availability on the 13th, the day before the show?

<Redacted>

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From: <Redacted>fcdo.gov.uk>
Sent: Monday, February 7, 2022 1:15:14 PM
To: <Redacted>@fcdo.gov.uk>
Subject: BP& Shell

Hi <Redacted>

Ambassador says that BP and Shell are here for the Egyps and he believes we should invite them for coffee in Residence.

Can you let me know how to take this forward?

<Redacted> | **British Embassy Cairo** |

British Embassy | 07 Ahmed Ragheb street | Garden City | Cairo |

<Redacted> | <Redacted>@fcdo.gov.uk

UK in Egypt: GOV.UK | Facebook | Twitter | Youtube | Flickr



9 Email: 21-22 Feb 2022: 'Re: Objectives & Brief for BP Meeting'

From: Gareth Bayley (Sensitive) <redacted>

Sent: 22 February 2022 09:45

To: <Redacted>@fcdo.gov.uk>

Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>

Subject: RE: Objectives & Brief for BP Meeting

Thanks, <Redacted>, Meaning a wheeling allocation of payment by the Government to LSBP for supply of 500MW/year to the grid (even if the grid doesn't need it)?

Gareth Bayley | British Ambassador to Egypt | British Embassy, Cairo | Email: <redacted> | Direct Telephone: <redacted> |

FTN: <redacted> | Fax: <redacted> | UK in Egypt: GOV.UK | Facebook | Twitter |

I sometimes send emails in the evening or at weekends. This reflects how I like to arrange my day in order to achieve a good work-life balance. I do NOT expect anyone to read or reply to my emails outside normal working hours. If the issue is urgent, I will call.

From: <Redacted>@fcdo.gov.uk>

Sent: 22 February 2022 09:30

To: Gareth Bayley <Redacted>@fcdo.gov.uk>

Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>

Subject: RE: Objectives & Brief for BP Meeting

Good morning Gareth

Sorry, I should have added a bit more details here.

The RE (renewable energy) regulations which are currently being reviewed by the Egypt Electricity Regulatory Authority (Egypt ERA) and EBRD.

LSBP are seeking a "wheeling allocation", ideally 500 MW/year, to allow their business to tick over while the oversupply situation continues. The current regulations do not allow for this capacity and new regulations may not be finalised and market converted to an open market till possibly 2025. This is an issue we have been lobbying for several years now. <redacted> and I have regular contact

with Egypt ERA and are working on a technical assistance MOU between them and Ofgem to support Egypt ERA on the regulations review.

Thanks

<Redacted>

From: Gareth Bayley (Sensitive) <<redacted> >
Sent: 22 February 2022 08:44
To: <Redacted>@fcdo.gov.uk>
Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: RE: Objectives & Brief for BP Meeting

Dear <Redacted>

Thank you for exactly the brief I needed. Three short, sharp objectives. Good background, including on <Redacted>.

A quick question on Lightsource. What's the problem on RE regulations? What are RE Regulations?

Gareth

Gareth Bayley | British Ambassador to Egypt | British Embassy, Cairo | Email: <Redacted>
@fcdo.gov.uk | Direct Telephone:<Redacted> |
FTN: <Redacted> | Fax: <Redacted> | UK in Egypt: GOV.UK | Facebook | Twitter |

I sometimes send emails in the evening or at weekends. This reflects how I like to arrange my day in order to achieve a good work-life balance. I do NOT expect anyone to read or reply to my emails outside normal working hours. If the issue is urgent, I will call.

From: <Redacted>@fcdo.gov.uk>
Sent: 21 February 2022 13:36
To: Gareth Bayley <Redacted>@fcdo.gov.uk>
Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: Objectives & Brief for BP Meeting

Dear Gareth

Ahead of tomorrow's meeting with BP, please find below suggested objective of the meeting and a brief on BP and <Redacted>

Objectives:

- Update on BP's business in Egypt, future expansion/investment plans
- Net2Zero strategy and plan and engagement for COP27
- What are BP's plans for green hydrogen production

Brief:

- BP has a long and successful track record in Egypt stretching back to almost 60 years
- BP invested more than \$35bn across the years, and is a major pillar of the Egyptian economy.
- BP currently produces almost 10% of Egypt’s oil production and 60% of Egypt’s gas through JV with Pharaonic Petroleum Co (PhPC) and Petrobel (IEOC JV) in East Nile Delta and West Nile Delta (WND).
- BP is investing to add production from existing discoveries and support Egypt’s vision to become a regional energy hub.
- President Sisi met with BP CEO Bernard Looney, at EGYPS 2022 along with Minister of Petroleum, Eng. Tarek El Molla. The meeting discussed progress in the joint cooperation with BP, which is the largest oil producer in Egypt and the company’s current activities and targeted investment plans during the coming few years.
- BP CEO stated at EGYPS that BP’s objective is to reduce emissions, and as a major producer of oil and gas. He labelled BP a “greening company” which is carbon-intensive today but planning for a net-zero future. He stated that BP is aiming to become a net-zero company by the year 2050 or before and is one of many major firms to have made a net-zero pledge in recent years. He added that BP has a new strategy and allocation of capital so it can transition

Major Projects

- West Nile Delta (WND): BP first operated \$9bn asset, includes 5 gas fields. BP has 82.75% stake and Wintershall Dea 17.25%
- The Atoll field development, now producing ~300 mmscfd and is feeding the country’s national gas grid.
- Satis West, the first Rupelian development in the Nile Delta, is expected to backfill Qattameya by 2024 along with the new Harmattan project.
- In 2017, BP acquired 10% interest from ENI in the Shorouk concession that contains the giant Zohr gas field.
- BP is 33% shareholder of natural gas liquids (NGL) plant extracting LPG & propane, United Gas Derivatives Co (UGDC), in partnership with Eni/IEOC and GASCO
- BP holds 40% interest in the Natural Gas Vehicles Company (NGVC) as the first company in Africa to commercialize natural gas as an alternative fuel for vehicles.
- BP’s solar power joint venture Lightsource bp formed with Hassan Allam to fund, develop, and operate solar projects locally. Paused due to review of RE regulations
- BP has a social investment programme focused on education, training, and skills development. It supports funding scholarships for top Egyptian graduates to pursue post-graduate studies in the UK, in addition to Chevening scholarships. To date, BP supported scholarships for over 100 Egyptian graduates.
- BP also sponsors the Middle Management Program, providing them with a six-month accelerated development program, including a Project Management degree from Manchester University and on-the-job learning.
- BP is the first energy company to become an official partner of the Egyptian National Paralympic Committee (ENPC) on its road to the Tokyo 2020 Paralympic Games.

<Redacted>

- <Redacted>
- <Redacted>
- <Redacted>
- <Redacted>
- <Redacted>
- <Redacted>

Kind Regards

<Redacted>

<Redacted> | <Redacted> | **British Embassy, Cairo**

UK Department for International Trade | <Redacted> | Email: <Redacted>@fco.gov.uk

<Redacted>

10Email: 22-27 Feb 2022: 'FW: Middle management programme - News sharing on UK Embassy Channels

From: <Redacted>@fcdo.gov.uk>

Sent: 27 February 2022 14:18

To: <Redacted>@fcdo.gov.uk>

Subject: FW: Middle management programme - News sharing on UK Embassy Channels

Hi <Redacted>

<Redacted> from BP called me to ask if we would be happy to share this in the media. What do you think?

Kind Regards

<Redacted>

<Redacted> | <Redacted> British Embassy, Cairo

UK Department for International Trade | <Redacted> | Email: <Redacted>@fco.gov.uk

<Redacted>

From: <Redacted>@bp.com>

Sent: 22 February 2022 12:05

To: <Redacted>@fco.gov.uk>

Subject: Middle management programme - News sharing on UK Embassy Channels

Hello <Redacted>

Please find below a few lines on the MMP programme as agreed. Let me know where you will share please.

Thanks my dear!

<Redacted>

Honoured by the presence of <Redacted> and in cooperation with the Egyptian Ministry of Petroleum and Mineral Resources, bp Egypt signed a Middle Management Programme MoU whereby bp extended sponsorship of high-calibre young Egyptians preparing them to become future leaders in the Egyptian energy industry. Under this programme, emerging Egyptian leaders will be offered a six-month high-quality development opportunity in Egypt and the UK. Participants will receive on-the-job training and a project management course at Manchester University. Investing in both people and business embodies bp's commitment to the country.

Attachment related to Email: 22-27 Feb 2022: 'FW: Middle management programme - News sharing on UK Embassy Channels:



11 Email: 13-15 Mar 2022: 'FW: follow up on egypt'

From: <Redacted>@uk.bp.com>

Sent: 15 March 2022 10:09

To: <rRedacted>@fcdo.gov.uk>

Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@uk.bp.com>

Subject: RE: follow up on egypt

Dear <Redacted>

Thanks for your email. Myself and my colleague <Redacted> are available this week for a call.

Would 10:30- 11:30 or after 15:00 on Thursday be suitable?

Kind regards,
<Redacted>

<Redacted>

<Redacted> | <Redacted>

<Redacted>

<Redacted>

From: <Redacted>@fcdo.gov.uk>
Sent: 13 March 2022 11:52
To: <Redacted>@uk.bp.com>
Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: follow up on egypt

Dear <Redacted>

I hope you are well.

I am still really keen to follow up with you on Egypt and South Africa. I saw a senior exec of BP Egypt here yesterday and he said <Redacted> had just visited. It's a shame we hadn't connected beforehand to situate that within what we're doing on COP etc. I still have that request for a call with my Secretary of State too. Might we catch up this week and discuss?

<Redacted>



<Redacted> | <Redacted>
UK Department for International Trade
<Redacted> | <Redacted>@fcdo.gov.uk | <Redacted>
<Redacted>@fcdo.gov.uk | <Redacted>
<Redacted>@fcdo.gov.uk for all Africa trade and investment enquiries
gov.uk/dit | GREAT.gov.uk | DIT Twitter | DIT LinkedIn | Business is GREAT Facebook

12Email: 21 Mar 2022: 'RE: Shell Egypt Meeting 17 March 2022'

From: Gareth Bayley (Sensitive) <Redacted>@fcdo.gov.uk>
Sent: 21 March 2022 15:37
To: <Redacted>@fcdo.gov.uk>
Subject: RE: Readout: Shell Egypt Meeting 17 March 2022

Yes, BP Egypt certainly won't be the vehicle...

Gareth Bayley | British Ambassador to Egypt | British Embassy, Cairo |
Email: <Redacted>@fcdo.gov.uk | Direct Telephone: <Redacted> |
FTN: <Redacted> | Fax: <Redacted> | UK in Egypt: GOV.UK | Facebook | Twitter |
I sometimes send emails in the evening or at weekends. This reflects how I like to arrange my day in order to achieve a good work-life balance. I do NOT expect anyone to read or reply to my emails outside normal working hours. If the issue is urgent, I will call.

From: <Redacted>@fcdo.gov.uk>
Sent: 21 March 2022 16:53
To: Gareth Bayley (Sensitive) <Redacted>@fcdo.gov.uk>
Subject: RE: Readout: Shell Egypt Meeting 17 March 2022

I got the <Redacted> UK government handler who told me there was no point in a call between Trade Secretary and <Redacted> as they were working on bigger things elsewhere. I explained she'd have wider points for other regions but that we wanted to impress on BP the opportunities of JETP in South Africa, COP partnership in Egypt, and rapid transition in Africa. On the former we had live projects and project partners wanting to talk. He said well ask the BP team on the ground... I've asked for PO advice as I think it actually underlines the need for a more senior call to wake them up.

<Redacted>

<Redacted>
<Redacted>
<Redacted>

From: Gareth Bayley (Sensitive) <Redacted>@fcdo.gov.uk>
Sent: 21 March 2022 16:16
To: <Redacted>@fcdo.gov.uk>
Subject: RE: Readout: Shell Egypt Meeting 17 March 2022

BP Egypt <Redacted> was friendly but low key about BP plans in green energy. They said they had their hands full with gas, so were unlikely to be doing much. As for 'integration', he said this was a London responsibility, not his. He noted that Egypt wasn't such a big market in the BP prioritisation process.

Gareth Bayley | British Ambassador to Egypt | British Embassy, Cairo |
Email: <Redacted>@fcdo.gov.uk | Direct Telephone: <Redacted> |
FTN: <Redacted> | Fax: <Redacted> | UK in Egypt: GOV.UK | Facebook | Twitter |

I sometimes send emails in the evening or at weekends. This reflects how I like to arrange my day in order to achieve a good work-life balance. I do NOT expect anyone to read or reply to my emails outside normal working hours. If the issue is urgent, I will call.

From: <Redacted>@fcdo.gov.uk>
Sent: 21 March 2022 12:11
To: Gareth Bayley (Sensitive) <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>;
<Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>;
<Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>;
<Redacted>@fcdo.gov.uk>; <Redacted>@fco.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: Re: Readout: Shell Egypt Meeting 17 March 2022

OFFICIAL

Sounds promising, perhaps more so than a very disappointing call I had with BP HQ on Thursday, albeit I think I was talking to the wrong people.

Out of interest how come (your last point of para 1 <Redacted>) Egypt will remain so dependent on gas and cannot adopt a rapid strategy to move beyond it in power generation? Presumably they don't have the UK problem of domestic heating systems.

<Redacted>

<Redacted>
<Redacted>
<Redacted>

13Email: 23 Mar 2022: 'British Embassy Invitation to the UK Trade Mission Reception'

From: <Redacted>@fcdo.gov.uk>
Sent: 20 March 2022 16:30
To: <Redacted>@se1.bp.com
Subject: British Embassy Invitation to the UK Trade Mission Reception

Dear Mr <Redacted>

Kindly be informed that the Department for International Trade (DIT), in partnership with The Egyptian-British Chamber of Commerce (EBCC), are organising a UK Trade Mission visiting Egypt to discuss potential collaboration in the energy, infrastructure and finance sectors.

Therefore, it is our great pleasure to invite you to a networking reception at the British Ambassador's Residence on Monday 28th March to meet the mission delegates. Please find below your personal invitation.

Looking forward to receive your confirmations via return email to <Redacted>@fcdo.gov.uk.



The British Ambassador, Gareth Bayley,
requests the pleasure of your company
at a networking reception
in honour of the UK Trade Mission to Egypt
on Monday 28 March 2022, at 7 pm

Kind Regards

<Redacted>

<Redacted> | British Embassy, Cairo
UK Department for International Trade | Tel: <Redacted> | Mob: <Redacted> | Email:
<Redacted>@fco.gov.uk
<Redacted>

14Email: 24 Mar 2022: 'Call with <Redacted> – Director Energy and Infrastructure'

From: <Redacted>@fcdo.gov.uk>
Sent: 24 March 2022 11:51
To: Gareth Bayley <Redacted>@fcdo.gov.uk>
Cc: <Redacted>@fcdo.gov.uk>
Subject: Call with <Redacted> - Director Energy and Infrastructure

Gareth,

A couple of ideas/questions for <Redacted> below but feel free to ignore if you have other items you would like to discuss with him.

Hydrogen in Egypt is such a huge opportunity but how do we get major players such as BP and Shell to see it as such? BP London Headquarters have told us that because they are looking at so many potential hydrogen projects across the globe, Egypt is not currently a priority.

[Hopefully Petrofac's recent win for a feasibility study will inspire other UK companies to look to Egypt]

How can London better support us in the run up to COP27? As well as announcing green deals we want to use the conference to showcase UK expertise.

On infrastructure, how can UK companies compete with the French and their big concessional finance offers, particularly in the rail sector?

Finally, in collaboration with BEBA we are bringing a senior delegation of Egyptian Ministers to London in May to talk about the opportunities for trade and investment in Egypt. We have requested DIT Ministerial presence at panels, but it would be great if your teams can help promote the events with their lists of UK companies.

Best,

<Redacted>

15 Email: 14 April 2022: 'Personal - Chevening Scholarship Enquiry'

From: <Redacted>@fcdo.gov.uk>
Sent: 12 April 2022 09:11
To: Gareth Bayley <Redacted>@fcdo.gov.uk>
Cc: <Redacted>@fcdo.gov.uk>
Subject: Personal - Chevening Scholarship Enquiry

Good morning Ambassador,
Yes sure,

<Redacted>

In addition, we have 1 sponsorship by BP Egypt so a total of 37 scholarships approximately.

I definitely will keep you updated once the final allocation is confirmed from the UK teams and results are confirmed as well (All results in Egypt and globally should be out early June).

Many Thanks,

<Redacted> British Embassy | 7 Ahmed Ragheb Street | Garden City | Cairo | <Redacted> | FTN:
<Redacted> | email: <Redacted>@fcdo.gov.uk

16Email: 14 April 2022: 'RE: UK / Egypt Association Council: Advice from BE Cairo'

From: Gareth Bayley <Redacted>@fcdo.gov.uk>
Sent: 14 April 2022 15:39
To: <Redacted>@fcdo.gov.uk>
Subject: RE: UK / Egypt Association Council: Advice from BE Cairo

Brilliant.

Ah, Zaafarana Solar is in fact Zaafarana Wind: the bid by either of Lekela or Globaleq to repower the miles of wind farms north of Zaafarana and south of Sokhna.

On Neptune, <Redacted> sent the email on wholesale; it's an odd system. The <Redacted> request was fine. It's only that we are still in the world of reactive requests, and I don't see yet the team saying, 'right, we need to get you to see the following people'. For 'white paper' reasons, perhaps, it took my 7 months before I saw BP and Shell!

Yes please to RR SMR.

Gareth

Gareth Bayley | British Ambassador to Egypt | British Embassy, Cairo |
Email: <Redacted>@fcdo.gov.uk | Direct Telephone: <Redacted> |
FTN: <Redacted> | Fax: <Redacted> | UK in Egypt: GOV.UK | Facebook | Twitter |

<Redacted>

17Email: 8-11 May 2022: 'RE: British Embassy - Queen's Birthday Party sponsorship'

From: <Redacted>@bp.com>
Sent: 11 May 2022 09:33
To: <Redacted>@fcdo.gov.uk>
Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: RE: British Embassy - Queen's Birthday Party sponsorship

Dear <Redacted>

It is with pleasure that bp Egypt offers to be among the sponsors of Her Majesty the Queen's Birthday Party. Our contribution will be in the form of a sponsorship worth US\$ 7,000 (Seven Thousand US Dollars).

Best wishes,

<Redacted>

From: <Redacted>@fcdo.gov.uk>
Sent: Tuesday, May 10, 2022 9:59 AM
To: <Redacted>@bp.com>
Cc: <Redacted>@fcdo.gov.uk>; Carol Kamel <Carol.Kamel@fcdo.gov.uk>
Subject: RE: British Embassy - Queen's Birthday Party sponsorship

Hi <Redacted>

Many thanks and we look forward to hearing from you.

Best wishes,

<Redacted>



<Redacted> | <Redacted> | <Redacted> | British Embassy Cairo |
Tel: <Redacted> | **E-mail:** <Redacted>@fco.gov.uk
For further information on Covid-19 guidance for business: Coronavirus (COVID-19):
guidance for UK businesses trading internationally
[gov.uk/dit](https://www.gov.uk/dit) | [GREAT.gov.uk](https://www.great.gov.uk) | [DIT Twitter](#) | [DIT LinkedIn](#)
| [Business is GREAT Facebook](#)

From: <Redacted>@bp.com>
Sent: 10 May 2022 09:08
To: <Redacted>@fco.gov.uk>
Cc: <Redacted>@fco.gov.uk>; <Redacted>@fco.gov.uk>
Subject: RE: British Embassy - Queen's Birthday Party sponsorship

Hello <Redacted>,

I hope you're well.

Thank you for sharing and for considering bp to become a sponsor. I am discussing the opportunity internally and will revert in due time.

Thanks and warm regards,

<Redacted>

From: <Redacted>@fcdo.gov.uk>
Sent: Sunday, May 8, 2022 3:21 PM
To: <Redacted>@bp.com>
Cc: <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>
Subject: RE: British Embassy - Queen's Birthday Party sponsorship

Dear <Redacted>

I hope you're well and enjoyed a restful Eid holiday.

I'm writing in regards to the upcoming Queen's Birthday Party celebrations to be held by the British Embassy. This year marks both the Queen's 96th birthday, as well as her milestone Platinum Jubilee after 70 years on the throne. We're therefore planning **two** events to mark this special occasion.

There will be one reception at Four Seasons hotel in Alexandria on 25th May, followed by a Cairo party hosted at the British Ambassador's residence on 1st June.

As one of the British Embassy's key partners, we'd like to offer you the opportunity to sponsor this event. There will be four tiers of sponsorship, with each offering different benefits to your company. Please see the attached letter which provides more information on these tiered packages.

With apologies for the short deadline, we'd be very grateful if you could provide BP's confirmation to sponsor these events, as well as the sponsorship package you would like to choose. **Please could you confirm this by 12th May** along with the contact at your organisation who I should liaise with - we will then follow up with a confirmation letter before the end of this week.

Do let me know if you have any questions regarding sponsorship, including the benefits provided in the packages. I am available on email, or do call me at any point to discuss over the phone.

We very much hope to partner with you on this unique opportunity and look forward to hearing from you at your earliest convenience.

Best wishes,

<Redacted>



<Redacted> | <Redacted> | <Redacted> | British Embassy Cairo |

Tel:<Redacted> | E-mail: <Redacted>@fco.gov.uk

For further information on Covid-19 guidance for business: Coronavirus (COVID-19):
guidance for UK businesses trading internationally
gov.uk/dit | GREAT.gov.uk | [DIT Twitter](#) | [DIT LinkedIn](#)
| [Business is GREAT Facebook](#)

Follow us online: www.gov.uk/fcdo

<Redacted>

<Redacted>

<Redacted>

18 Excel Spreadsheet (Tab 2, Row 29): 30 May 2022: 'AK – List of Priority Calls'

Mr <Redacted> >	BP <Redacted> >		DONE
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19 Email: 30 June 2022: 'DIT Weekly update ending 30 June 2022'

From: <Redacted>@fcdo.gov.uk>

Sent: 30 June 2022 09:38

To: Qudsi Rasheed (Sensitive) <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>

Cc: Gareth Bayley (Sensitive) <Redacted>@fcdo.gov.uk>; <Redacted>@fcdo.gov.uk>

<Redacted>@fcdo.gov.uk>

Subject: DIT Weekly update ending 30 June 2022

Dear All,

<Redacted>

<Redacted>

<Redacted>

<Redacted>

DIT/UKEF

- Introductory meeting with Hassan Allam new Investment team at the embassy and discussing their focus sectors and potential projects in the hydrogen, solar energy (JV with Light Source BP), Hospital Up-town Cairo (Kings College) and water desalination projects.

<Redacted>

<Redacted>

<Redacted>

<Redacted>

<Redacted>

<Redacted>

Best,

<Redacted> | <Redacted> | **British Embassy, Cairo/ Egypt**

UK Department for International Trade | **Tel:** <Redacted> | **Mob:** +<Redacted> | **Email:** <Redacted>

Web: gov.uk/dit